



Diesel Power

> Case history

RMZ Corp, Bangalore, Karnataka

Our energy working for you.™



Where

RMZ Corp, Bangalore, Karnataka

What

Diesel based gensets providing 52 MVA capacity back-up power

Purpose

Standby power for corporate, residential and retail spaces

Primary Choice Factors

Reliability, service support and cost effectiveness of the project

Providing 52 MVA power back-up to one of India's leading real estate companies -RMZ Corp

KARNATAKA, INDIA - RMZ Corp is one of the leading real estate companies operating in India. In a short span of five years, RMZ has developed over seven million sq. ft. of office space, housing some of the best companies in the world. The Company is set to commit a massive \$2.5 billion to develop 40 million sq. ft. over the next five years. Starting with corporate spaces, and extending to asset classes such as residential, retail and hospitality, RMZ has a pan-India presence spread across cities like Bangalore, Hyderabad, Chennai and Pune with plans to include Kolkatta very shortly in their list. They started operations in Bangalore in the 90s and are today one of the most trusted and reliable partners for several MNCs operating across the country.

Reliable and quality power back-up is of utmost importance to all RMZ's prestigious customers, as even the slightest power outage can cause data loss and other critical system failures, resulting in huge monetary losses for these customers.



Five 1500 kVA radiator-cooled Cummins gensets inside an acoustically treated DG room



1500 kVA diesel genset manufactured by Cummins

Considering this, RMZ needs reliable and continuous power back-up for which, it considers Cummins Power Generation the ideal partner. As of March 2006, RMZ had purchased 38 gensets from Cummins ranging between 50 to 1500 kVA with orders for another 17 between 750 and 1010 kVA rating.

Of the above sales, the most challenging order booked has been for five gensets of 1500 kVA for the Company's project at Baner Road, Pune - RMZ Icon. The project is a well conceived Business Park spread over 4.5 acres, consists of twin blocks and is well equipped with world class amenities. This state-of-the art structure has a built-up-area of 3,30,000 sq. ft. The five radiator-cooled Cummins gensets located on the second level of the basement are enclosed within an acoustically treated room, the design and construction of which, has been undertaken and supervised completely by engineers from Cummins and channel partner, Powerica Ltd.

With the objective of gaining a better understanding of RMZ's expanding business and therefore, their growing power needs, the Distribution Business Unit of Cummins India Ltd.- CDS&S invited the customer for a "Voice of Customer" (VOC). Senior officials from RMZ

who attended the VOC on April 6, 2006 included, Mr. K N Viswanatha - GM, Mr. Ravindra - DGM, Mr. Gangadhara Swamy - Project Engineer and Mr. Pravin Wanjari - Project Manager. During the VOC, the RMZ team expressed their keenness to continue their association with Cummins and shared their projected power requirements for another 12 upcoming projects in Bangalore, four in Chennai and few more in Kolkata during 2006-07. The total power requirement for all these upcoming projects amounts to 49,500 kVA, all of which will be fulfilled by Cummins.

Unmatched product design using Cummins state-of-the-art technology, coupled with the largest customer support network in the country, ensures SINGLE SOURCE POWER ASSURANCE to customers. Little wonder then, that for over four decades Cummins has been a leading player in power generation technology in India.

Cummins Power Generation is a world leader in the design and manufacture of power generation solutions for a wide variety of standby and prime power applications. For further information on on-site distributed generation of power, contact your local Cummins dealer.

Cummins India Limited
Power Generation Business Unit
35A/1/2, Erandawana,
Pune 411 038 - India
Phone : (91) 020-6602 7525
Fax : (91) 020-6602 8090

Our energy working for you.™
www.cumminsindia.com
© 2006 | Cummins Power Generation
VW - CH 03 (September 06) - 500

